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Nancy's Network



News for Your Life and Home

Please Don't Keep Me a Secret!

October 2012

A Letter From My Heart

As an amateur photographer, I've wanted to capture all the red, orange, and yellow fall colors that have been so gorgeous this year.

I took lots of Education courses in Sept. Some are required by our National and Local Real Estate associations such as Ethics, Distressed Properties, and Contracts as well as a thirteen week course, Financial Peace, by George Ramsey, and a four week Blogging course. Even though I'm starting my 35th year as a Realtor in the Lake Minnetonka area and Western Suburbs, I feel the need to stay educated in order to provide better service for my clients and customers.

My last race of the MYC sailing season ended on September 15th. I had another good record of no glitches on the timing and flag operations for all the starts during the regular season and the Regattas. I hope to do a better job of sending my photos to those I caught coming across the stern of the Signal Boat on their way to, or at, the Finish Line. Some of my photos will be in the MYC 2013 Program next year.

Big news for Blake is his 7th successful trip to Australia as the Professional Race Officer for the "Heaven Can Wait 24 hours" for Cancer regatta. He's also planning to participate in a 30 mile bike ride out of Ventura, California to raise money for MS.

Tyler, Kim, Sydney and Olivia moved into their newly constructed home in Cottagewood on 9/26 and are busy unpacking and settling in. It is absolutely lovely. Matt is still away at Prescott College and traveling all over, climbing mountains in Arizona, Colorado, Peru, and California - a true "mountain man." Sydney's photography business is booming, and she is combining that with her new job in Deephaven as a graphic designer. Olivia is in her senior and final year at Minnetonka High School.

Gardner, Michelle, and their three kids are still very involved in all their school and church activities. Their track season is over for now, but Gardner and Nathaniel have been doing some long blade skating on Saturdays in addition to Nathaniel's hockey involvement.

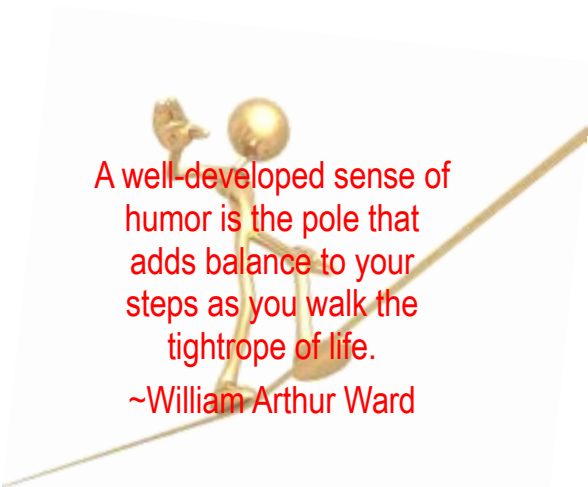
Lane, Michael and Sal are currently in New Orleans where Lane needed to be for an MS Meeting which worked out perfectly for them to get back to Michael's home. She loves her job working for the National MS Society in Denver, although the 3 hour commute on Monday AM and back on Thursday PM from Steamboat to Denver is tough. They celebrated their 7th wedding anniversary 10/1 in the City where they were married.

Enjoy this gorgeous fall season and stay well. Nancy

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P.S. I rely on great people like you to **spread the word about my business**. If you hear of anyone who may need real estate help, be sure to give me a call to discuss how we can let them know about my services, or have them call me directly. Thanks.




A well-developed sense of humor is the pole that adds balance to your steps as you walk the tightrope of life.

~William Arthur Ward

Personal Productivity Trick

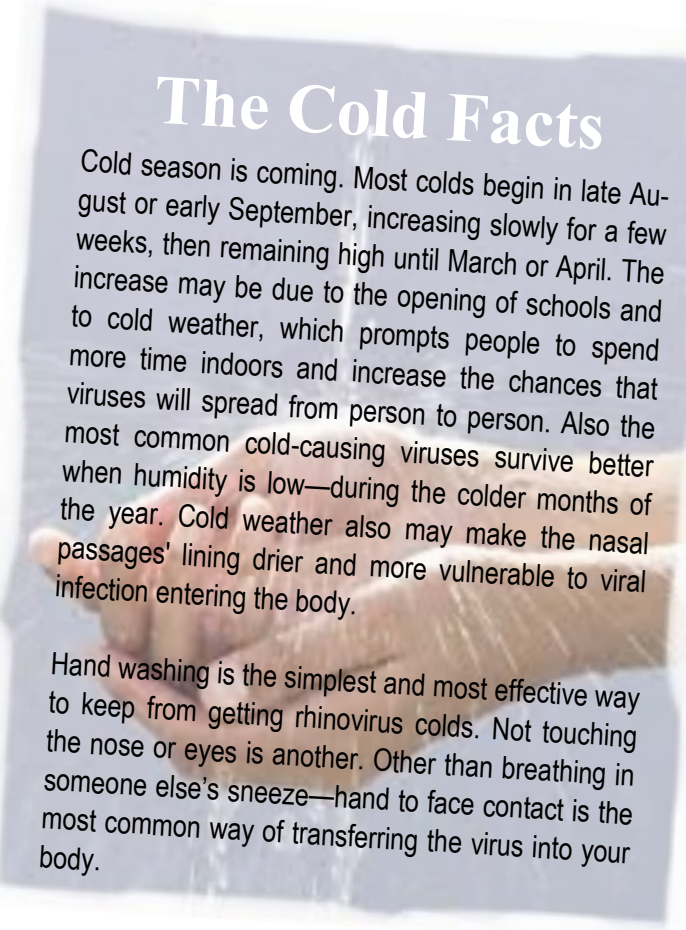
If you tend to procrastinate, or drag your feet getting a task done, here's a simple technique that might help: Start using a timer.

If you avoid tasks like cleaning the house, set the timer on your stove or phone for 15 minutes, then make an agreement with yourself to clean like mad for just those 15 minutes. The timer has a way of making the task more bearable because it has an end time. You can "bear" it for 15 minutes. It's likely that you'll keep going after that 15 minutes.



When you write down your ideas you automatically focus your full attention on them. Few if any of us can write one thought and think another at the same time. Thus a pencil and paper make excellent concentration tools.

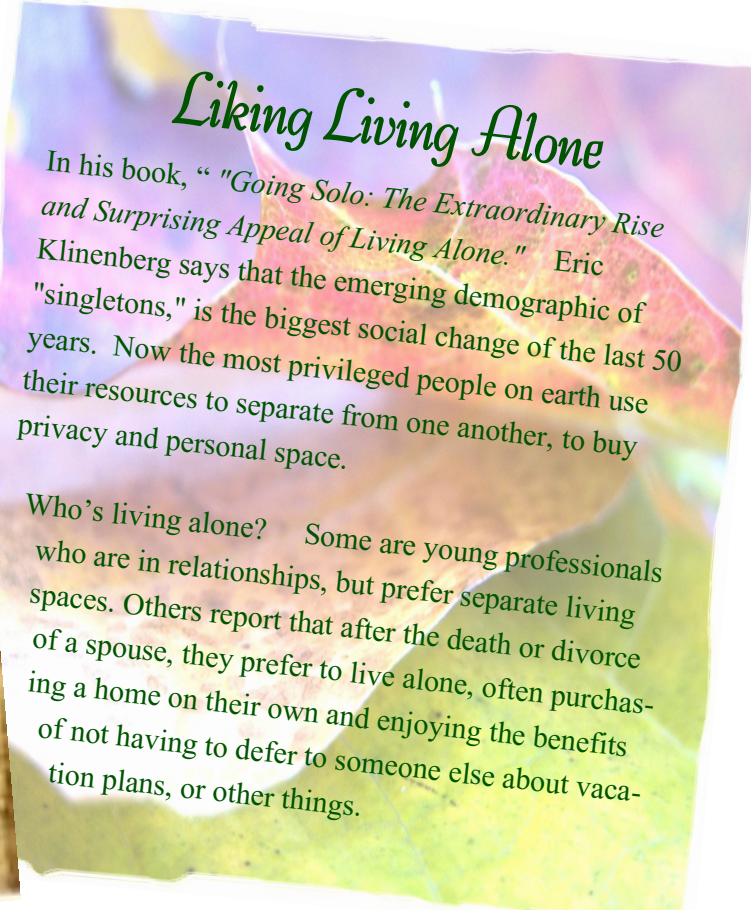
The Cold Facts



Cold season is coming. Most colds begin in late August or early September, increasing slowly for a few weeks, then remaining high until March or April. The increase may be due to the opening of schools and to cold weather, which prompts people to spend more time indoors and increase the chances that viruses will spread from person to person. Also the most common cold-causing viruses survive better when humidity is low—during the colder months of the year. Cold weather also may make the nasal passages' lining drier and more vulnerable to viral infection entering the body.

Hand washing is the simplest and most effective way to keep from getting rhinovirus colds. Not touching the nose or eyes is another. Other than breathing in someone else's sneeze—hand to face contact is the most common way of transferring the virus into your body.

Liking Living Alone



In his book, "*Going Solo: The Extraordinary Rise and Surprising Appeal of Living Alone.*" Eric Klinenberg says that the emerging demographic of "singletons," is the biggest social change of the last 50 years. Now the most privileged people on earth use their resources to separate from one another, to buy privacy and personal space.

Who's living alone? Some are young professionals who are in relationships, but prefer separate living spaces. Others report that after the death or divorce of a spouse, they prefer to live alone, often purchasing a home on their own and enjoying the benefits of not having to defer to someone else about vacation plans, or other things.

Fun Photos



Pro Blake Middleton starting the "Heaven Can Wait 24 Hours" for cancer regatta at Lake Macquarie, Australia (9/26/12)



Trophy table at MYC Fall Banquet and Award



Commodore Jason Ostbye thanking MYC photographer Stacie Carlson



Commodore Jason Ostbye presenting a special trophy to longtime contributor Bob Sevey



10 members of the Brackett family seen after presenting a special 1880's trophy to the Commodore



Nancy talking a Social Networking class sponsored by Deephaven Life Magazine



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THE - A Market Report

With October already here, 2012 has certainly flown by. The things to be watching for this fall are the same things you've likely been watching all year. Changes in sales levels, active listings, market times, seller concessions and, of course, home prices have taken center stage. To showcase just one, home prices may moderate on a month-to-month basis but should continue to demonstrate resiliency in a year-over-year sense. While the economy has been sending some mixed signals lately, one aspect of this recovery remains convincing: housing will be a net contributor.

In the Twin Cities region, for the week ending September 22:

- New Listings decreased 1.1% to 1,295
- Pending Sales increased 22.8% to 1,078
- Inventory decreased 29.4% to 16,428

For the month of August:

- Median Sales Price increased 14.8% to \$178,000
- Days on Market decreased 23.9% to 107
- Percent of Original List Price Received increased 4.2% to 95.1%
- Months Supply of Inventory decreased 41.1% to 4.2

- Minneapolis Area Association of Realtors

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and
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**Helping People
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