



YONKERS

Use the Best!

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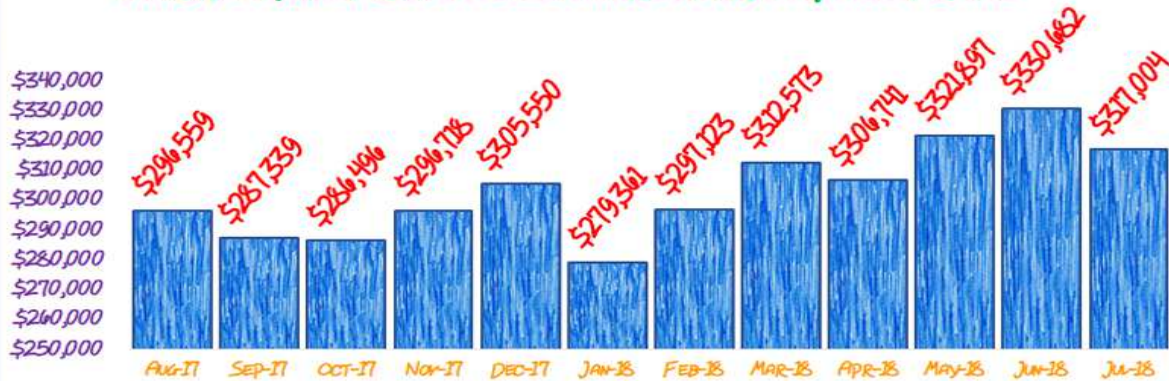
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kw
KELLER WILLIAMS
REALTY

2018 2nd Quarter Home Sales!

NORTH TEXAS PREVIOUS 12-MONTH AVERAGE HOME PRICE



JUNE 2018 SETS ALL-TIME RECORD FOR HIGHEST SALES PRICE ACROSS NORTH TEXAS!

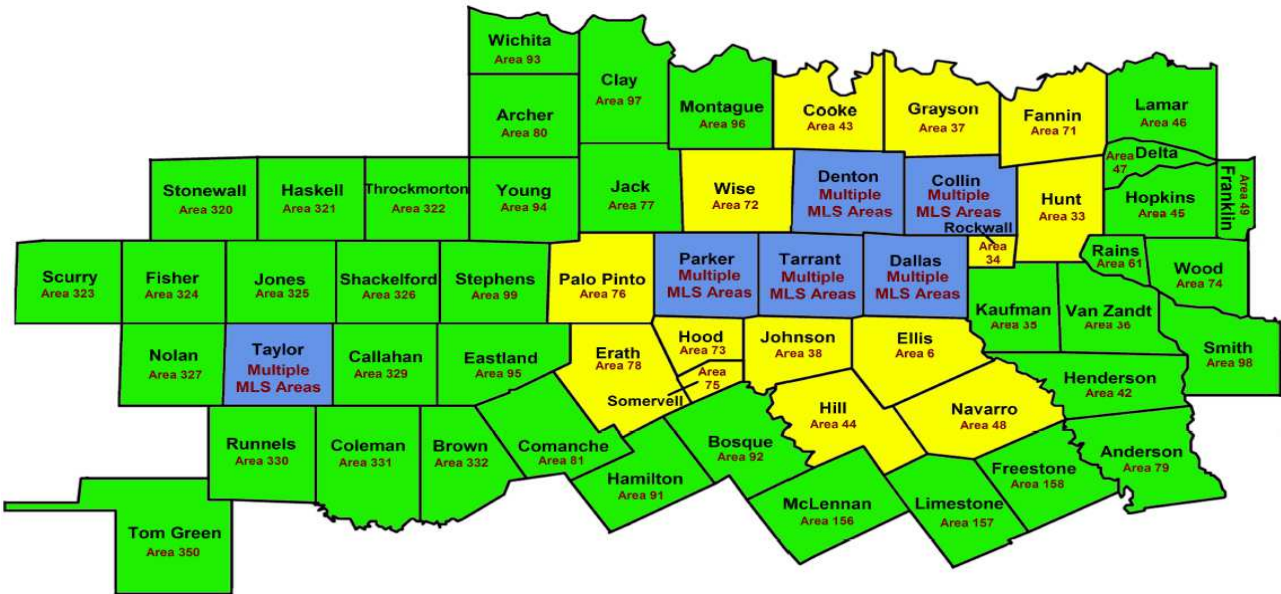
NORTH TEXAS REAL ESTATE MARKET ~ 2018 2ND QUARTER HOME SALES!

PRESENTED BY TRENT YONKERS

AREA	Avg. SOLD \$		# SOLD		DOM	
NORTH TEXAS	\$ 311,356	(+5 %)	55,526	(+1 %)	52	(+2 DAYS)
ALLEN	\$ 376,573	(+2 %)	688	(-8 %)	39	(+4 DAYS)
ANNA	\$ 253,159	(+1 %)	325	(+26 %)	65	(+1 DAY)
ARLINGTON	\$ 226,128	(+8 %)	1,993	(-9 %)	27	(-1 DAY)
BEDFORD	\$ 250,006	(+3 %)	299	(-4 %)	19	(-1 DAY)
CARROWTON	\$ 307,217	(+4 %)	747	(-11 %)	36	(+8 DAYS)
CELINA	\$ 398,924	(-7 %)	349	(+20 %)	103	(-14 DAYS)
COHEYVILLE	\$ 682,413	(+12 %)	231	(-10 %)	62	(-20 DAYS)
COPELL	\$ 458,068	(+5 %)	288	(-10 %)	39	(-8 DAYS)
DALLAS	\$ 421,146	(+5 %)	5,929	(-5 %)	49	(+4 DAYS)
DENTON	\$ 268,261	(+4 %)	907	(+19 %)	39	(+7 DAYS)
EULESS	\$ 267,732	(+4 %)	292	(+2 %)	26	(-29 DAYS)
FAIRVIEW	\$ 547,645	(+5 %)	87	(-25 %)	62	(+7 DAYS)
FLOWER MOUND	\$ 449,457	(+6 %)	625	(-7 %)	43	(+3 DAYS)
FORT WORTH	\$ 257,964	(+7 %)	6,352	(+4 %)	42	(+5 DAYS)
FRISCO	\$ 457,173	(+1 %)	1,654	(-6 %)	68	(+6 DAYS)
GARLAND	\$ 212,145	(+7 %)	1,185	(-1 %)	26	(+2 DAYS)
GRAND PRAIRIE	\$ 234,833	(+4 %)	841	(-7 %)	28	(NO CHANGE)
GRAPEVINE	\$ 377,338	(+3 %)	263	(-10 %)	31	(-4 DAYS)
HURST	\$ 235,068	(+4 %)	235	(NO CHANGE)	22	(+4 DAYS)
IRVING	\$ 316,943	(+7 %)	800	(-7 %)	41	(-6 DAYS)
KELLER	\$ 460,648	(+3 %)	388	(-14 %)	44	(-5 DAYS)
LEWISVILLE	\$ 310,520	(+3 %)	623	(-10 %)	31	(-5 DAYS)
LITTLE ELM	\$ 300,960	(+4 %)	677	(+2 %)	46	(+4 DAYS)
LUCAS	\$ 662,729	(+2 %)	49	(-39 %)	96	(+6 DAYS)
MCKINNEY	\$ 352,382	(+1 %)	2,043	(+8 %)	61	(+10 DAYS)
MELISSA	\$ 295,131	(+3 %)	168	(+4 %)	72	(-13 DAYS)
MESQUITE	\$ 180,369	(+10 %)	817	(+13 %)	23	(-1 DAY)
MURPHY	\$ 401,074	(+1 %)	113	(-30 %)	36	(-6 DAYS)
PARKER	\$ 716,969	(+4 %)	32	(+10 %)	94	(+29 DAYS)
PLANO	\$ 403,814	(+6 %)	1,757	(-1 %)	37	(+5 DAYS)
PRINCETON	\$ 232,025	(+12 %)	317	(+130 %)	42	(+18 DAYS)
PROSPER	\$ 487,516	(+1 %)	482	(+10 %)	100	(+5 DAYS)
RICHARDSON	\$ 332,509	(+8 %)	604	(+3 %)	33	(+7 DAYS)
ROWLETT	\$ 264,098	(+3 %)	510	(-6 %)	37	(NO CHANGE)
SOUTH LAKE	\$ 852,689	(+6 %)	293	(-3 %)	57	(-17 DAYS)
THE COLONY	\$ 331,454	(+15 %)	395	(+15 %)	49	(+9 DAYS)
WYLLIE	\$ 298,664	(+7 %)	559	(+4 %)	41	(+8 DAYS)

Here is the home sale information in North Texas and your city...

North Texas Home Sales



HOME SALES

The number of home sales remains strong across North Texas

56 thousand

2018 Home sales in North Texas



HOME PRICE

Home prices are UP 5% across North Texas from the 2nd quarter last year!

\$311,301

2018 Average home price in North Texas



DAYS ON MARKET

Average Days on Market remain steady at just 2 days higher than last year...

52 days

2018 Average Days on Market in North Texas



June 2018 United States Real Estate Market

THIS MONTH IN REAL ESTATE

HOME SALES

Home sales decreased year-over-year.

5.46 MILLION

Seasonally adjusted annual rate of U.S. home sales



HOME PRICE

Home prices have continued to increase year-over-year.

\$257,900

Average U.S. home price.



MORTGAGE RATES

Mortgage rates remain well below the historic average.

30 year fixed: **4.66%**

15 year fixed: **4.15%**

5/1-year arm: **3.87%**

Historical Average: **8.90%**

Source: Freddie Mac

THERE'S OPPORTUNITY IN EVERY MARKET!

Call today to find out what's happening in our local area and how I can help!

Interest Rates

According to Freddie Mac, 30-year fixed rates rose from 4.47 percent to 4.66 percent. This rate remains well below the historical average of 8.90 percent.

Mortgage Type	Rate
30-Year Fixed	4.66%
15-Year Fixed	4.15%
5/1-Year ARM	3.87%
Historical Average	8.90%

Home Sales



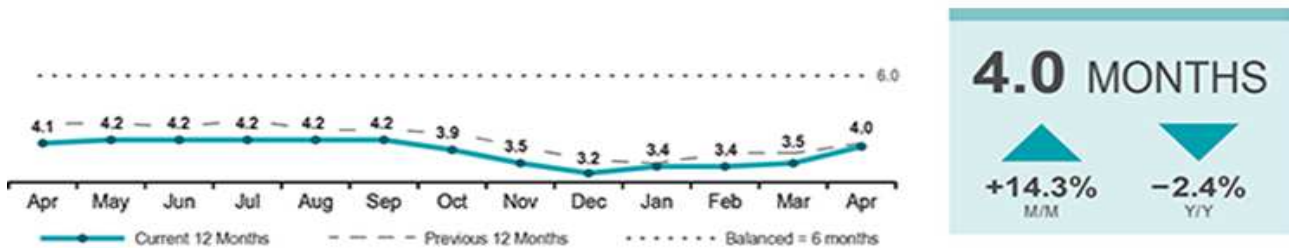
The National Association of REALTORS® reported home sales at a seasonally adjusted annual rate of approximately 5.5 million homes during the month of April. This was a decrease of 2.5 percent from March and a decrease of 1.4 percent from April of last year.

Home Prices



The median home price increased to \$257,900 in April, which was up 3.2 percent from March and up 5.3 percent from April of last year. The median home price has increased by approximately \$12,900 in the past year alone.

Inventory



There was a 4.0-month supply of housing inventory in April, which was an increase of 14.3 percent from March. The total number of available homes for sale has decreased by 2.4 percent compared to April of last year.

Brought to you by KW Research. For additional graphs and details, please see the This Month in Real Estate PowerPoint Report. The opinions expressed in This Month in Real Estate are intended to supplement opinions on real estate expressed by local and national media, local real estate agents and other expert sources. You should not treat any opinion expressed on This Month in Real Estate as a specific inducement to make a particular investment or follow a particular strategy, but only as an expression of opinion. Keller Williams Realty, Inc., does not guarantee and is not responsible for the accuracy or completeness of information, and provides said information without warranties of any kind. All information presented herein is intended and should be used for educational purposes only. Nothing herein should be construed as investment advice. You should always conduct your own research and due diligence and obtain professional advice before making any investment decision. All investments involve some degree of risk. Keller Williams Realty, Inc., will not be liable for any loss or damage caused by your reliance on information contained in This Month in Real Estate.

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4 YEARS BEST D 2018