



The Advisor

ANSWERS TO TEST YOUR KNOWLEDGE...

1. What five basic components of a "smart home" can be controlled by technology?
Lighting and window treatments, security and access control, data communication, environmental/energy management, and audio/video entertainment can all be operated by a "smart home".
2. Fewer than 2 percent of homeowners build what type of home?
Fewer than 2 percent build a custom home; most buy an older home or select from a home builder's menu.
3. Who is "Fannie Mae" and why is she a big name in real estate?
"Fannie Mae" is the real estate industry nickname for FNMA, or Federal National Mortgage Association, the stockholder-owned corporation that purchases mortgages from mortgage lenders.

ANSWERS TO SUDOKU...

2	7	9	4	8	6	1	5	3
4	8	1	3	7	5	6	2	9
6	3	5	2	1	9	4	8	7
7	6	4	5	2	3	8	9	1
3	1	8	7	9	4	2	6	5
9	5	2	1	6	8	3	7	4
8	9	3	6	4	7	5	1	2
5	2	7	8	3	1	9	4	6
1	4	6	9	5	2	7	3	8

Thanks for reading The Advisor! Oh, by the way...if you or someone you know may be looking to buy or sell real estate, please call me with their name and number and I would be happy to take excellent care of them for you. A referral is the highest compliment I could ever receive!