

BUYER SERVICES

SERVICES PROVIDED TO THE BUYER

- Qualify the buyer for Conventional, FHA, VA and other special financing to determine the maximum mortgage a lender will allow the buyer to handle and find the payment the buyer will be comfortable with. Thus, you are able to find the best home in the shortest time.
- Determine the needs and preferences of the buyer by conversations and actual showings.
- Locate homes available in the style, price and location, for the buyers to preview, through the use of the Multiple Listing Service, my current listings and networking with agents from other companies.
- Help determine the most economical type of financing for the buyer's particular situation.
- Assist the buyer in making a decision and prepare the contract offer to be presented to the seller.
- Help the buyer and the seller come to terms that satisfy both of you.
- Fairly negotiate the differences you and the seller have about your offer by presenting an objective, third party viewpoint
- Keep up-to-date with the best financing available.
- Help you arrange financing specifically tailored to your needs.
- Handle any and all complications that occur throughout the buying process...from before the contract to after the close of escrow; thus, eliminating possible barriers for you.
- Help you and the seller arrange the closing and help synchronize buyer/seller transactions.
- Check back with you periodically to make sure you're satisfied with your new home.
- Work full-time, ALL THE TIME, to find the home of your expectations.

Randy Cudd & Associates
SELLS HOMES

(715) 425-9102