



Susan brings a business perspective to the process of buying and selling your home. Her background includes a BBA in Finance and experience in management, sales and marketing with the Bank of America.

Since becoming a Realtor in 2002, Susan has concentrated on offering each client the best possible buying or selling experience through great attention to detail, honesty, communication and knowledge and study of the real estate market.

Susan places a great value on continuing education and regularly attends classes in law, ethics, negotiation, market analysis and marketing taught by respected professionals

The difference between Susan and other Realtors in the marketplace is the difference between a mass retailer and a boutique specialty store. Susan focuses on each client individually, not on pushing them through the process to get on to the next sale. The success of this strategy has been proven by the fact that 90% of her business is generated by referrals from satisfied clients and she is in the top 10% of her office in production.