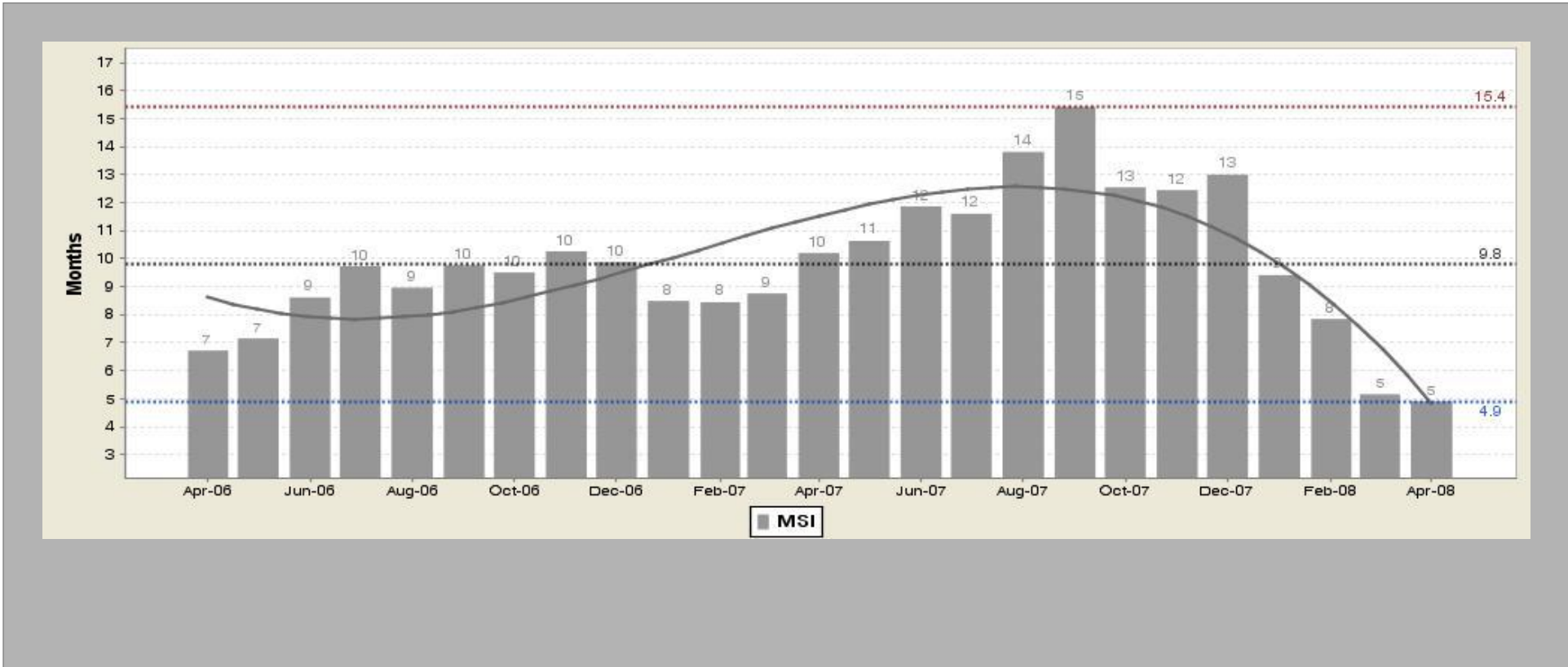


## Market Dynamics

### Months Supply of Inventory (MSI)

2 Years (Monthly) 04/01/06 - 04/30/08



#### KEY INFORMATION

	2 Year						
	Apr-06	Apr-08	Δ	% Δ	Min	Max	Avg
MSI	6.7	4.9	-1.8	-26.98	4.9	15.4	9.8
MSI-NAR	6.7	5.0	-1.7	-25.84	5.0	15.4	9.8
DOM	52	63	10	19.84	52	78	65

	April 06-07-08			
	Apr-06	Apr-07	Apr-08	Apr Avg
MSI	6.7	10.2	4.9	7.3
MSI-NAR	6.7	10.2	5.0	7.3
DOM	52	59	63	58

	Apr-08			
	Apr-07	Apr-08	Δ	% Δ
MSI	10.2	4.9	-5.3	-51.91
MSI-NAR	10.2	5.0	-5.2	-51.15
DOM	59	63	4	6.58

**MLS:** METROLIST      **Time Period:** 2 Years (Monthly)      **Price:** All      **Construction Type:** All      **Bedrooms:** All      **Bathrooms:** All  
**Property Types:** Residential: (1 House on Lot)  
**Counties:** Placer, El Dorado, Sacramento  
 Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

**Market Dynamics**  
**Months Supply of Inventory (MSI)**  
**2 Years (Monthly) 04/01/06 - 04/30/08**

Keller Williams Realty

Month	MSI	NAR MSI	FS Last Day #	FS #	UC #	Sold #	New #	Expired #	UC Avg DOM
Apr-08	4.9	5.0	11,797	16,296	2,368	1,004	3,349	2,313	63
Mar-08	5.2	5.0	12,973	18,541	2,600	1,422	4,549	2,532	64
Feb-08	7.8	7.7	13,649	18,099	1,775	1,248	3,995	2,401	66
Jan-08	9.4	9.3	13,858	18,649	1,491	1,073	4,241	3,126	75
Dec-07	13.0	12.9	14,243	18,073	1,104	1,150	2,778	2,611	78
Nov-07	12.5	12.4	15,187	19,331	1,226	1,129	3,354	2,841	77
Oct-07	12.5	12.5	15,907	20,494	1,271	1,188	4,309	3,276	67
Sep-07	15.4	15.4	16,148	20,281	1,049	1,039	3,779	3,057	73
Aug-07	13.8	13.8	16,476	20,886	1,194	1,396	4,755	3,203	67
Jul-07	11.6	11.6	16,118	20,534	1,389	1,354	4,708	3,022	69
Jun-07	11.9	11.9	15,822	19,757	1,334	1,474	4,665	2,598	67
May-07	10.6	10.6	15,092	19,107	1,419	1,455	4,899	2,593	59
Apr-07	10.2	10.2	14,207	17,828	1,393	1,344	4,882	2,226	59
Mar-07	8.8	8.8	12,945	16,907	1,479	1,510	5,027	2,482	62
Feb-07	8.4	8.4	11,879	15,323	1,407	1,183	3,966	2,036	66
Jan-07	8.5	8.5	11,356	15,566	1,338	1,094	4,442	2,871	72
Dec-06	9.9	9.9	11,123	15,088	1,126	1,427	2,265	2,838	76
Nov-06	10.3	10.3	12,822	17,081	1,250	1,409	3,086	3,009	69
Oct-06	9.5	9.5	13,995	18,874	1,472	1,509	3,981	3,407	63
Sep-06	9.8	9.8	14,893	19,849	1,525	1,592	4,501	3,431	62
Aug-06	9.0	9.0	15,349	20,729	1,712	1,729	5,377	3,668	59
Jul-06	9.7	9.7	15,352	20,106	1,579	1,611	5,390	3,175	54
Jun-06	8.6	8.6	14,716	19,313	1,708	1,978	5,936	2,889	53
May-06	7.2	7.2	13,377	17,791	1,870	1,860	5,995	2,544	53
Apr-06	6.7	6.7	11,796	15,354	1,756	1,699	4,625	1,802	52