

# Market Dynamics

## Supply & Demand - # Units (UC, Sold)

### 2 Years (Monthly) 04/01/06 - 04/30/08



#### KEY INFORMATION

	2 Year						
	Apr-06	Apr-08	Δ	% Δ	Min	Max	Avg
UC	1,756	2,368	612	34.85	1,049	2,600	1,513
Sold	1,699	1,004	-695	-40.91	1,004	1,978	1,395
Sold/UC %	96.75	42.40	-54.36	-56.18	0.00	0.00	0.00

	April 06-07-08			
	Apr-06	Apr-07	Apr-08	Apr Avg
UC	1,756	1,393	2,368	1,839
Sold	1,699	1,344	1,004	1,349

	Apr-08			
	Apr-07	Apr-08	Δ	% Δ
UC	1,393	2,368	975	69.99
Sold	1,344	1,004	-340	-25.30

**MLS:** METROLIST      **Time Period:** 2 Years (Monthly)      **Price:** All      **Construction Type:** All      **Bedrooms:** All      **Bathrooms:** All  
**Property Types:** Residential: (1 House on Lot)  
**Counties:** Placer, El Dorado, Sacramento  
*Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.*

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**2 Years (Monthly) 04/01/06 - 04/30/08**

Keller Williams Realty

Month	FS #	FS Avg DOM	UC #	UC Avg DOM	Sold #	Sold Avg DOM	New #
Apr-08	16,296	99	2,368	63	1,004	66	3,349
Mar-08	18,541	95	2,600	64	1,422	67	4,549
Feb-08	18,099	98	1,775	66	1,248	74	3,995
Jan-08	18,649	102	1,491	75	1,073	81	4,241
Dec-07	18,073	105	1,104	78	1,150	75	2,778
Nov-07	19,331	97	1,226	77	1,129	68	3,354
Oct-07	20,494	92	1,271	67	1,188	73	4,309
Sep-07	20,281	90	1,049	73	1,039	66	3,779
Aug-07	20,886	86	1,194	67	1,396	69	4,755
Jul-07	20,534	84	1,389	69	1,354	66	4,708
Jun-07	19,757	81	1,334	67	1,474	59	4,665
May-07	19,107	78	1,419	59	1,455	60	4,899
Apr-07	17,828	76	1,393	59	1,344	63	4,882
Mar-07	16,907	78	1,479	62	1,510	65	5,027
Feb-07	15,323	82	1,407	66	1,183	72	3,966
Jan-07	15,566	89	1,338	72	1,094	79	4,442
Dec-06	15,088	96	1,126	76	1,427	68	2,265
Nov-06	17,081	87	1,250	69	1,409	62	3,086
Oct-06	18,874	80	1,472	63	1,509	62	3,981
Sep-06	19,849	75	1,525	62	1,592	58	4,501
Aug-06	20,729	71	1,712	59	1,729	54	5,377
Jul-06	20,106	67	1,579	54	1,611	54	5,390
Jun-06	19,313	66	1,708	53	1,978	52	5,936
May-06	17,791	67	1,870	53	1,860	53	5,995
Apr-06	15,354	69	1,756	52	1,699	53	4,625
<b>Total/Averages</b>	<b>18,394</b>	<b>84</b>	<b>1,513</b>	<b>64</b>	<b>1,395</b>	<b>64</b>	<b>108,854</b>