

J. Philip

Real Estate LLC

Tina Bertucci
Keller Williams Realty
101 E. Old Settlers Blvd. 190
Round Rock, TX 78664

May 8, 2006

Dear Tina,

I am sending this long overdue letter to thank you for the stellar job you did in selling our family's home in Round Rock this past Winter. As a broker myself here in New York I know all too well the difficulties involved with marketing a home in the dead of Winter, especially when the place requires work, as our home did. Not only did you coordinate the cleaning out and cleaning up of the property, you brought us three offers, one for cash, another for full price, and got everything wrapped up within about 6 weeks.

Even when the first deal fell through you remained confident that another was forthcoming, and you made it happen within 12 days. All in all, we went on the market January 15 and closed March 3. This is appreciated more than we can convey, as we were unable to do many of the things we might ordinarily do for ourselves, either out of distance or grief. Thankfully, you were there on our behalf. We were in great hands.

I have been in real estate for 10 years. I work in a cutthroat market in a New York City suburb where standards are high and the stakes are higher. I know a good professional when I see one at work. You are a great professional. If, for any reason you ever encounter a skeptical consumer who wants a reference before they work with you, I would happily step up as a person they can call. My contact information is below.

Thanks again for being a credit to the profession and doing such a great job for us. We are in your debt.

Warmest regards



J. Philip Faranda

J. Philip Faranda, Broker-Owner

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