

What Our Clients Say About *The Echols Team* ...

- *"As a three-time Olympic Gold Medalist, I enjoy meeting and working with people who pursue excellence in their line of work. I not only found the Top Realtors, but I also found 'Gold Medal' people in Terry and Sharon Echols."* [Three Separate Transactions]
~ Josh Davis - Olympic Gold Medal Swimmer
- *"We loved having access to your website to help with our search. Your knowledge of Austin and the surrounding areas was invaluable in determining which area to focus our search... You are both fabulous! We could not have asked for a better experience. ~ J&K M.*
- *"Y'all are the best!! We've dealt with many agents over the years. The care and concern you show makes you leaps and bounds better than the other agents."*
~ S&M M.
- *"We are so excited to be working with the Echols Team on our third house. You guys are the best! "* ~ B&B P
- *"Your communication to us was awesome. We knew what was happening, when, and why it was happening. You are extremely detailed and were extremely conscientious to our needs and concerns."* ~ J&T H.
- *"You had many hurdles to climb over with the other agent. You really are persistent and excellent at your job. I told [my friends] you are truly a miracle worker."* ~ E. B.
- *"I want to thank you for all that you have done to make my home buying and selling an easy and pleasant process. When we began, I frankly dreaded the whole thing, but your patience and thoughtfulness in walking me through the process step-by-step made it all easy...You were always accessible to address even the most petty of my concerns and questions and were a gold mine of helpful tips and good ideas."* ~ D. T.
- *"Thank you again for all the work you did to help us get a place we'll enjoy so much! We got a house that matches just what we were hoping for. Your encouragement, expertise, and personal caring approach were incredibly valuable to us during the house hunting/buying process."* ~ D&M P.
- *"Thanks so much for all your help [in selling our home and helping us buy another]! ... We really appreciate everything you've done for us..."* ~ R&J N.

[Please turn over]

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- *"N. and I are extremely grateful to each of you for all your efforts with respect to our recent relocation to NW Austin. You are the epitome of what Realtors should look like. Your determination, persistence, patience, & guiding hands [in selling our home, and helping us buy a new one] will always be remembered." ~ T&N B.*
- *"We really appreciate all of the hard work you put in to help us sell our house and buy the new one. You helped us navigate all of the bumps in the road with skill and patience. We were blessed to work with you." ~ K&D C.*
- *"I really want to thank you for your help and great assistance in helping me find and purchase my house. Being a rookie at home buying, I was not sure what to expect. Luckily, both of you made the entire process very easy for me. I would not have found more professional or kinder real estate agents, and it was a joy working with you." ~ E.D.*
- *"You kept us well informed about the market, new properties, and responded to any questions promptly and with thoroughness. We appreciate your honesty, input, and insight." ~ J&S L.*
- *"You guys did everything extremely well, promptly, and with the utmost professionalism and patience." ~ D. B.*
- *"We have referred several friends and family members to The Echols Team... The Echols Team is the best... from drawing upon decades of Austin-area housing market knowledge, to helping with all aspects of the home buying/selling process; y'all go above and beyond to see that our needs are met." ~ S&J S.*
- *"I was very pleased with everything. Two aspects that stick out: your honesty & helpful nature evaluating the home's features and market value, and your promptness whenever things needed to be done...I felt I was in good hands." ~ S. C.*
- *"We think you two are so professional, sensitive, intelligent, and educated with the whole real estate process. Your experience, not only with the market, but also with lawn care, foundation issues, paint, aesthetics, etc. was so appreciated." ~ T&K G.*
- *"You are to both be commended for the exceptional level of service you provided. Your morals, ethics, and professionalism shine through. It was very comforting for us to be able to trust you both completely. Thank you for helping us realize this dream!" ~ M&L W.*