

## What Our Clients Say About *The Echols Team* ...

- *"As a three-time Olympic Gold Medalist, I enjoy meeting and working with people who pursue excellence in their line of work. I not only found the Top Realtors, but I also found 'Gold Medal' people in Terry and Sharon Echols."* [Three Separate Transactions]  
~ Josh Davis - Olympic Gold Medal Swimmer
- *"You did a great job researching and analyzing the market . . . Thank you for being so professional !! We had the best possible selling experience!"* ~ N&L N.
- *"Y'all are the best!! We've dealt with many agents over the years. The care and concern you show makes you leaps and bounds better than the other agents."*  
~ S&M M.
- *"Your communication to us was awesome. We knew what was happening, when, and why it was happening. You are extremely detailed and were extremely conscientious to our needs and concerns [in selling our home]."* ~ J&T H.
- *"You had many hurdles to climb over with the other agent [in selling this home]. You really are persistent and excellent at your job. I told [my friends] you are truly a miracle worker."* ~ E. B.
- *"I want to thank you for all that you have done to make my home buying and selling an easy and pleasant process. When we began, I frankly dreaded the whole thing, but your patience and thoughtfulness in walking me through the process step-by-step made it all easy... You were always accessible to address even the most petty of my concerns and questions and were a gold mine of helpful tips and good ideas."* ~ D. T.
- *"We honestly felt you did an excellent job in giving us feedback from potential buyers. It helped us to improve the staging of the house ... Terry and Sharon are professionals who are concerned about their clients and live by their word. We would recommend them to anyone we know, because they are in a class of their own."* ~ E.&O L.
- *"We are so excited to be working with the Echols Team on our third house. You guys are the best!"* ~ B&B P.
- *"Thanks so much for all your help [in selling our home and helping us buy another]! . . . We really appreciate everything you've done for us..."* ~ R&J N.

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- *"N. and I are extremely grateful to each of you for all your efforts with respect to our recent relocation to NW Austin. You are the epitome of what Realtors should look like. Your determination, persistence, patience, & guiding hands [in selling our home, and helping us buy a new one] will always be remembered." ~ T&N B.*
- *"We really appreciate all of the hard work you put in to help us sell our house and buy the new one. You helped us navigate all of the bumps in the road with skill and patience. We were blessed to work with you." ~ K&D C.*
- *"You were easy to reach, attentive to our needs; good liaison throughout the [selling] process. Good marketing materials at the home. You made the process easy." ~ B&S L*
- *"I wanted to express my sincere appreciation for all your hard work in bringing our home to closing. The quick sale and overall, smooth transaction is a testimony to your commitment..." ~ D&T D.*
- *"You guys did everything extremely well, promptly, and with the utmost professionalism and friendliness [in selling my home]." ~ D. B.*
- *"You provided a very complete and thorough market analysis and also very clear and concise "checklists" for each stage of the selling process...Thanks so much for all of your help!" ~ M&C M.*
- *"I was very pleased with everything. Two aspects that stick out: your honesty & helpful nature evaluating the home's features and market value, and your promptness whenever things needed to be done...I felt I was in good hands." ~ S. C.*
- *"We think you two are so professional, sensitive, intelligent, and educated with the whole real estate process. Your experience, not only with the market, but also with lawn care, foundation issues, paint, aesthetics, etc. was so appreciated." ~ T&K G.*
- *"Thanks so much for the wonderful job you did in selling the condo. We had all the confidence in the world in you two; and had no concerns about anything." ~ L&A S.*
- *"You are to both be commended for the exceptional level of service you provided. Your morals, ethics, and professionalism shine through. It was very comforting for us to be able to trust you both completely. Thank you for helping us realize this dream!" ~ M&L W.*