



**Referrals are the ♥ of our business!**

VISIT US AT [WWW.DOREENBARAN.COM](http://WWW.DOREENBARAN.COM) – ISSUE 75

# *Doreen's News*

***Be Inspired and Live a Life of Passion***

December 2008

## **LET'S CREATE OUR OWN ECONOMY!**

We have more opportunity in our lives today than ever before!  
**WEALTH IS NOT ABOUT THE MONEY!**

I recently learned what changing our paradigm is and what it does for us.  
SHIFT, is a paradigm (a habit) to change one's life.

Spend time dreaming and thinking. Find out what you really love to do, what gives you the ultimate satisfaction. When you find what you love to do, you never work a day in your life. When you know what makes you happy and gives you satisfaction that is when you can decide what steps to take to achieve the time and energy to live your life as you wish.

I love to write, to teach, to be with people. I get tremendous satisfaction from helping my clients to make a move, to buy or sell their homes, because it has an enormous effect on their lives. It's a joy to be able to use my experience to help them professionally and successfully. My passion is to write Doreen's News, knowing that with the written word, I can encourage others to change their thoughts...to listen to the wee small voice within...to live a life of love. These thoughts may have the power to change lives, to change your paradigm. You change your paradigm and the whole world around you changes.

There is nothing more valuable to do with your time than to THINK. Your thoughts can change your life. The decisions you make while thinking can affect your life, the lives of your loved ones and literally help to bring PEACE to the world we live in. Each shift will affect others. Each shift in how we think of ourselves and how we interact with others can have a ripple effect, similar to a pebble falling in the water, and the ripples spread out changing the water forever.

Always think loving thoughts of appreciation and gratefulness. They increase the vibrations around you; increase your love for others and their love for you.

**IT'S NOT ABOUT THE MONEY!** The money will follow☺

Check out our website for free information for buyers and sellers!

**[www.doreenbaran.com](http://www.doreenbaran.com)**

See a Virtual Tour and imagine how your home would look presented to the world just like that. Awesome!

### **INSIDE THIS ISSUE**

- My Wish for You!
- Intention & a Big Why!
- Dear Friend – My Passion!
- My Life is Full of Miracles!
- Amazing Results for the Butcher
- Reverse Aging!
- Keller Williams goes Commercial!

## INTENTION & YOUR BIG WHY!

**Your BIG WHY is the reason you get up in the morning and do what you do.**

**INTENTION is powerful, more powerful than any of us realize!** When you have given thought to why you get up in the morning and do what you do, you realize the importance of having a Big Why or a Goal that will inspire you.

When you know what it is that inspires you and you know what it is that you really want, all can be different. Keeping your intention on what excites you, attracts events to happen in the world causing your Big Why to come into being.

You will have smaller WHYs that, when you work on them, will allow you to climb the ladder of success to achieve your BIG WHY.

**HOW DO I KNOW THIS WORKS?** I know because it has happened to me. Be sure to read my personal story in the Jabez Corner.

**WHAT IS MY BIG WHY NOW?** William, my 8 year old grandson, is my Big Why! When the time comes for him to pursue the education of his choice, costs will be even greater than now. My intention is that we will be able to do this...financially.

Waking up in the morning, ready to serve others as a Realtor, tells me that helping you to buy and sell your homes will help me to reach my Big Why of helping William.

**LET'S KEEP OUR INTENTIONS STRONG ☺... IT WORKS ☺... KEEP SMILING ☺**

### **AMAZING RESULTS FOR THE ORGANIC BUTCHER**

I remember times when Marlon Panther, owner of THE BUTCHER, in North Toronto, would share with me his concerns and his dreams for his shop. His BIG WHY was to expand and to have more than one shop, to serve more people the best organic meat, fish, poultry and game that could be found in the City of Toronto.



Since that time, Marlon has been a faithful supporter of my favourite charity, The Warehouse Mission, helping the homeless but not hopeless to get off the streets of Toronto, into homes and their own Community, where they help each other.

I believe that Marlon has reaped success not only from his INTENTION to his BIG WHY but to his own belief that when we give to others, God blesses and rewards.....WHAT WE GIVE...COMES BACK TO US!

**THANK YOU MARLON AND CONGRATULATIONS ON YOUR BIG WHY!**

To reach Marlon, or his wonderful manager, Eric Davies, visit or call:

2636 Yonge Street .....416-483-

5777...across from Sporting Life

Thornhill location .....905-731-

6328...across from the Promenade Mall.

Blackstone Organic.....416-463-3100



**THROUGH MY EYES**

Remember “*Knowledge is Power*” and  
Knowledge is what I offer my clients!  
Don't be shy!  
Call Doreen at **416-487-0827**

Dear Friend.

**MY PASSION IS WRITING!**

There are times when I have no choice. A wee small voice within, tells me that I must write, talk to my friends with the written word.

These are tough times when we need guidance, when we are surrounded by negative thoughts and negative energy from others.

I urge you to avoid the negative. Fill your life with love and kindness. I have watched a friend who believes that life is full of love and tenderness. I have observed the miracles as he overcomes the many obstacles in his life, all gently with love, tenderness and faith that all will turn out well.

Please reach out to your fellow man, letting love and kindness draw others to you, letting peace permeate throughout your life.

Be kind and tolerant, forgiving others, helping where help is needed with love and understanding. The law is that it all returns to you.....whatever you give out comes back!

I wish for you, when challenges arrive, as they will, the strength to overcome, the wisdom to make wise choices with the knowledge that Faith endures forever.

Keep on smiling! It's going to be okay!

Warmly,

**EXPERIENCE HAS NO EQUAL**

**THIS IS YOUR WINDOW OF OPPORTUNITY!**

**WE CANNOT REMEMBER WHEN WE EVER HAD HOME PRICES DROPPING  
AND MORTGAGE RATES DROPPING AT THE SAME TIME!**

RATES ARE AT 4.99% FOR A 5 YEAR MORTGAGE

CHECK IT OUT!

If you have a 120 day mortgage commitment now for under 5% and the rates go up, you will continue to have your 4.99% mortgage. If the rates go down before you take possession of your new home, most financial institutions will give you the lower rate. Just ask!

You can buy a home now with a 90 – 120 day closing!  
START TO LOOK AND TAKE YOUR TIME.  
ASK ME HOW 😊

**KELLER WILLIAMS ANNOUNCES BRAND NEW COMMERCIAL DIVISION**

**YOU NOW HAVE ONE STOP SHOPPING**

As the fastest growing real estate company in North America, Keller Williams Realty is now fast approaching 3<sup>rd</sup> spot in terms of being the largest real estate company as well. To coincide with our phenomenal growth, plans have been announced to launch a new KW Commercial division. Our intent is to be the company of choice not only in the residential market, but commercial as well, all by providing our associates with the training, technology, marketing tools, and resources to succeed.

**WANTED BUYERS** who would like to enjoy the confidence of an agent who will find them the best buy.

Please tell your friends and family that Doreen will make it easy for them to buy their home in this shifting market. Information and education are prime! It's there for the asking.

Thank you for your referrals!

**Call Doreen @ (416)487-0827**

# ***Matchmaker, Matchmaker, make me a Match!***

**I just love putting people together in the “right home”**

## **TO BUY OR NOT TO BUY, THAT IS THE QUESTION**

### **HAVE THE MIND SET OF OPPORTUNITY!**

History tells us that during difficult times, people of courage make great strides towards wealth. I remember my Dad pointing out properties he could have bought for so little in comparison with today's values. Over time they have increased in value tremendously! Time makes the difference!

Who remembers when we last had home prices dropping and interest rates dropping at the same time? If you find a great house or one that can be bought for less than a few months ago and improved, then let me do the comparisons for you. Is this one of the times when you can take advantage of circumstances where someone would be happy to do a deal.

Perhaps you wanted to buy your first home and couldn't quite handle the payments. Will you now qualify for the purchase with lower prices and lower interest rates?

**CHECK IT OUT!**

### **IT'S ALL ABOUT THE MONTHLY PAYMENT!**

If you are paying \$1400 rent and your dream for your first home is a detached 3 bedroom home in a nice neighbourhood...if we found you a great home for about \$300,000 or less... what would be the difference between your rent and a mortgage payment?

**CHECK IT OUT!**

What about your present home? How would you feel about having a larger home for your family, perhaps your dream home that you couldn't quite manage before? I can help you by providing information and opportunity. The home with the higher value is presently a **GREATER OPPORTUNITY**. Great homes always sell! You can buy conditionally on selling yours.

### **ATTENTION ALL INVESTORS!**

Watch or call for the date of our next **MILLIONAIRE REAL ESTATE INVESTORS WORKSHOP** in January. More fortunes have been built on the accumulation of property, land and homes than in any other way over time.

I specialize in providing information....**FREE!** Call Doreen's direct line, 416-487-0827 for your **WINDOW OF OPPORTUNITY**. I'll do everything I can to help you!



**T  
H  
E  
J  
A  
B  
E  
Z  
C  
O  
R  
N  
E  
R**

**MY LIFE IS FULL OF MIRACLES.**

It was a long time ago, way back in 1983, at a time when things were tough for Realtors, when I was a new Christian and struggling with both my career and my personal life.

I am sharing this story with you because so many people are feeling the fear that is being fed to us by the media. That is not to say that some of you are not experiencing difficult times. Yes, there are dreadful things happening throughout the world. I am reaching into my own experience to provide hope to others.

This is my story. I woke up one cold winter morning and the thought came to me that my friend Beth had a friend who had no coat. My son Dave had moved to Vancouver, leaving a warm winter jacket behind. The wee small voice within me said to give the jacket to Beth for her friend.

Dropping the coat off to Beth, she asked me for a ride to Yonge St Where I was going to my office. We were almost there when my pager went off telling me to "Call your bank. Urgent." I immediately went into my bank, finding that several small cheques were about to be sent back NSF! The bank agreed to hold them for 24 hours. My challenge was that I had to come up with \$350.00 and I had no idea where the money was to come from. I was devastated!

Beth supported me. She offered me the \$350.00 she had on hand and I could not accept that. She stayed with me all day long. We prayed and I cried. She took me to my doctor for a shot to calm me!

About 6:00 pm we had just returned to Beth's home when my pager went off again. This time it was "Call the office. Urgent". I thought, what now!

My office had taken selected agents to lunch that day, those who were selling the most. I was not invited but somehow my business card was included in the bowl with the others. They had a draw for the winner. It was me!

That evening I received exactly \$350.00 cash, tax free, and I gave it to my bank the next morning. I was blessed indeed! God opens Heavens store houses because I pray!

The Jabez Prayer

Oh, that You would bless me indeed,  
and enlarge my territory,  
That Your hand would be with me,  
and that You would keep me from evil,  
that I may not cause pain.

A handwritten signature in black ink that reads "Doreen". The signature is written in a cursive style with a large, looping initial 'D' and a long horizontal stroke at the end.

## REVERSE AGING



....on a Shoestring

*By Doreen*

How many of you would like to look and feel 10 years younger..... maybe more?

I am asked continually by others how I can be so full of energy, how I am able to look so young and.....last but not least, why I even talk about it. This was from a new Canadian who told me that in his country age is not even considered. I like that !

Why do I discuss my age? We all want to look younger and to enjoy the years we have. We want to turn back the clock. I love to help my Friends and my Readers to achieve what I have achieved. I fight the aging process every step of the way☺.

I love what I do. I am a full time Realtor. I love writing. I volunteer with The Warehouse Mission. This all helps to keep me young, healthy and active. It's called attitude! Please do whatever you find keeps you happy and active.

I was told a story the other day about a young 81 year old woman whose son-in-law had presented her with a new product (not pills) that immediately changed her facial contours. Her face changed! I know him and I believe his story. Yes, I am trying it and I'll let you know my results! I simply could not resist it! I'm looking forward to meeting the lady.

I invite you to call and ask what works for me. I can't guarantee it will all work for you. I share my knowledge, hoping you will benefit from my experience. Don't be shy! Call Doreen at 416-487-0827

BY THE WAY, are you chronically dehydrated? Dehydration can make you suffer from fatigue and it can sap your energy and prevent clarity of thought.

Sprinkle a wee bit of good quality sea salt on your hand before drinking your good quality water. Drink your water daily but not all at once. I tried 5 glasses of water before I brushed my teeth and it affected me adversely. Big time!

When you eat, chew your food 30 times because your digestion starts in your mouth. You will find a marked improvement. THESE ARE ONLY 2 SIMPLE TIPS TO REVERSE AGING. To your good health and YOUTH.

PLUS to make the contours on your face change, to look younger, SMILE LOTS!

### **Frustrated?**

Trying to find a home on mls.ca?  
Service has changed to limit information.



I provide complete info –  
automatically to my clients!

- Call Me!



My goal is to be your Real Estate  
Consultant for Life  
If I have added value  
to your life...  
Please don't keep me a secret!

## MY WISH FOR YOU IS PEACE, LOVE, GOOD HEALTH & PROSPERITY

Whether you spend this special time of year celebrating Christmas as I do, or you celebrate other special occasions, I wish you Peace, Love, Good Health and a Prosperous 2009. I wish you the realization of all your dreams.

Many of you will have warm, happy family celebrations. Some will be away from family and may look forward to experiencing loneliness. Please reach out to others who are also alone. I remember a Christmas dinner when I invited those who had no plans.... to share with me. It was great!

Last year I joined the celebration at The Warehouse Mission. The amazing love, warmth and happiness to be found with those who have found Community, a place where they feel they belong and where they help each other, is truly heart warming.

I plan on spending at least a part of Christmas Day this year at The Warehouse Mission. There will be no loneliness there ☺



**Doreen & William Wish you A Happy Holiday!**

### Doreen's News



**Doreen Baran, Sales Person,**  
Keller Williams Referred Realty  
156 Duncan Mill Road, #24  
Toronto, On., M3B 3N2  
[www.doreenbaran.com](http://www.doreenbaran.com)  
or email: [doreen@doreenbaran.com](mailto:doreen@doreenbaran.com)  
Or just call me at **(416)487-0827!**  
Toll Free Direct **1-888-370-7778**

This is not intended to solicit/breach any buyer or listing contract.

This newsletter is intended for entertainment purposes only. Credit is given to the authors of various articles that are reprinted when the original author is known. Any omission of credit to an author is purely unintentional and should not be construed as plagiarism or literary theft.

**Copyright 2008 Doreen Baran.** This information is solely advisory, and should not be substituted for legal, financial or tax advice. Any and all financial decisions and actions must be done through the advice and counsel of a qualified attorney, financial advisor and/or CPA. We cannot be held responsible for actions you may take without proper financial, legal or tax advice.