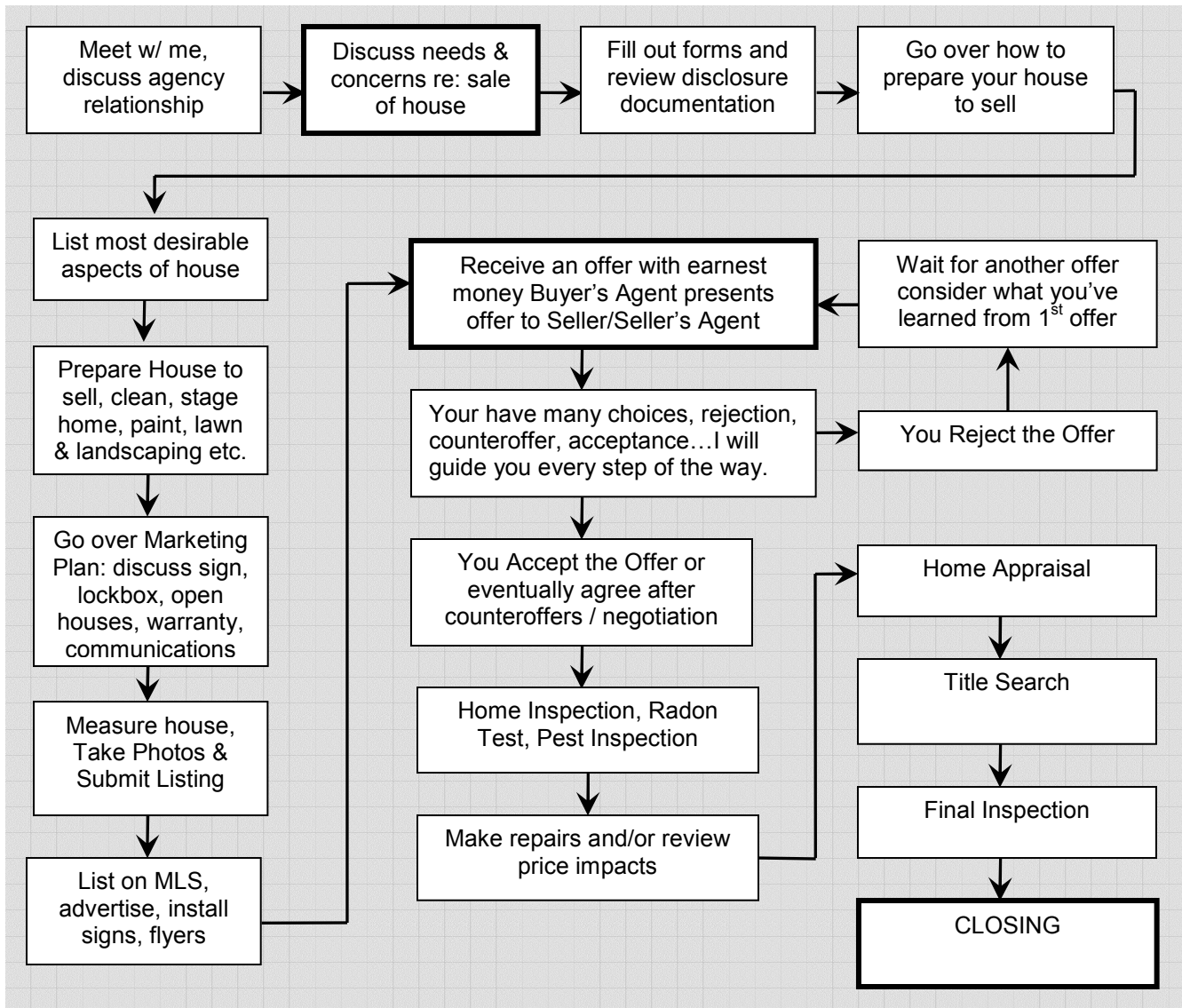




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### HOUSE SELLING FLOWCHART



**TIPS:**

Remember: I, as your agent, have a fiduciary duty to represent you to the best of my ability using all legal & ethical means to help you. I am your advisor, consultant, and assistant. Ask questions about your concerns.

If you meet any agent that is not representing you refer them to me (do not answer their questions even if they seem harmless). Other agents will use any information they can gather against you during negotiations. You are in the strongest position when they know as little as possible.

-Frank T. Gómez, REALTOR®