

### ALLEN RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		<b>JANUARY 2007</b>
	AREA TOTALS	

### SOLD VOLUME ----- \$21,097,082 NUMBER OF SALES - 100 AVERAGE PRICE --- \$ 210,970

### SOLD VOLUME ----- \$23,405,018 NUMBER OF SALES - 98 AVERAGE PRICE --- \$ 238,826

#### AVERAGE DAYS ON THE MARKET

0 - \$100K	67	0 - \$100K	43
\$101K - \$150K	58	\$101K - \$150K	65
\$151K - \$200K	44	\$151K - \$200K	75
\$201K - \$300K	60	\$201K - \$300K	50
\$301K - \$500K	83	\$301K - \$500K	94
\$501K - \$750K	223	\$501K - \$750K	44
\$751K+	NONE	\$751K+	83

#### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	95.7%	0 - \$100K	101.8%
\$101K - \$150K	99.8%	\$101K - \$150K	97.3%
\$151K - \$200K	97.4%	\$151K - \$200K	99.5%
\$201K - \$300K	96.8%	\$201K - \$300K	96.9%
\$301K - \$500K	97.9%	\$301K - \$500K	95.4%
\$501K - \$750K	95.8%	\$501K - \$750K	99.0%
\$751K+	NONE	\$751K+	98.2%

0 - \$100K	6.0%	0 - \$100K	5.1%
\$101K - \$150K	11.0%	\$101K - \$150K	17.3%
\$151K - \$200K	40.0%	\$151K - \$200K	36.7%
\$201K - \$300K	25.0%	\$201K - \$300K	18.4%
\$301K - \$500K	17.0%	\$301K - \$500K	17.3%
\$501K - \$750K	1.0%	\$501K - \$750K	2.0%
\$751K+	NONE	\$751K+	3.1%



### CARROLLTON RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		JANUARY 2007
	AREA TOTALS	

SOLD VOLUME \$16,485,351	SOLD VOLUME \$10,013,137
NUMBER OF SALES - 99	NUMBER OF SALES - 64
AVERAGE PRICE \$ 166,518	AVERAGE PRICE \$ 156,455

### AVERAGE DAYS ON THE MARKET

0 - \$100K	80	0 - \$100K	81
\$101K - \$150K	69	\$101K - \$150K	56
\$151K - \$200K	76	\$151K - \$200K	69
\$201K - \$300K	87	\$201K - \$300K	67
\$301K - \$500K	116	\$301K - \$500K	56
\$501K - \$750K	6	\$501K - \$750K	81
\$751K+	NONE	\$751K+	NONE

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	93.9%	0 - \$100K	96.9%
\$101K - \$150K	99.0%	\$101K - \$150K	99.4%
\$151K - \$200K	97.8%	\$151K - \$200K	98.1%
\$201K - \$300K	98.2%	\$201K - \$300K	97.1%
\$301K - \$500K	90.0%	\$301K - \$500K	100.0%
\$501K - \$750K	100.0%	\$501K - \$750K	100.3%
\$751K+	NONE	\$751K+	NONE

0 - \$100K	8.1%	0 - \$100K	10.9%
\$101K - \$150K	44.4%	\$101K - \$150K	43.8%
\$151K - \$200K	27.3%	\$151K - \$200K	32.8%
\$201K - \$300K	15.2%	\$201K - \$300K	9.4%
\$301K - \$500K	4.0%	\$301K - \$500K	1.6%
\$501K - \$750K	1.0%	\$501K - \$750K	1.6%
\$751K+	NONE	\$751K+	NONE



# DALLAS RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		JANUARY 2007
	AREA TOTALS	

SOLD VOLUME \$ 145,239,744	SOLD VOLUME \$ 142,477,088
NUMBER OF SALES - 630	NUMBER OF SALES - 573
AVERAGE PRICE \$ 230,539	AVERAGE PRICE \$ 248,651

### AVERAGE DAYS ON THE MARKET

0 - \$100K	63	0 - \$100K	76
\$101K - \$150K	79	\$101K - \$150K	76
\$151K - \$200K	100	\$151K - \$200K	60
\$201K - \$300K	68	\$201K - \$300K	77
\$301K - \$500K	87	\$301K - \$500K	71
\$501K - \$750K	76	\$501K - \$750K	73
\$751K+	121	\$751K+	102

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	96.1%	0 - \$100K	95.1%
\$101K - \$150K	98.5%	\$101K - \$150K	98.2%
\$151K - \$200K	96.6%	\$151K - \$200K	97.1%
\$201K - \$300K	97.1%	\$201K - \$300K	96.9%
\$301K - \$500K	96.7%	\$301K - \$500K	96.9%
\$501K - \$750K	96.9%	\$501K - \$750K	96.7%
\$751K+	96.8%	\$751K+	96.8%

0 - \$100K	32.1%	0 - \$100K	35.8%
\$101K - \$150K	18.6%	\$101K - \$150K	14.8%
\$151K - \$200K	13.3%	\$151K - \$200K	10.8%
\$201K - \$300K	14.3%	\$201K - \$300K	15.7%
\$301K - \$500K	14.1%	\$301K - \$500K	13.1%
\$501K - \$750K	4.3%	\$501K - \$750K	5.4%
\$751K+	3.3%	\$751K+	4.4%



# DESOTO RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006	JANUARY 2007		
AREA TOTALS			
SOLD VOLUME \$ 7,576,759	SOLD VOLUME \$ 7,878,821		
NUMBER OF SALES - 49	NUMBER OF SALES - 51		
AVERAGE PRICE \$ 154,627	AVERAGE PRICE \$ 154,486		
AVERAGE DAYS ON THE	MARKET		
0 - \$100K 363	0 - \$100K 98		
\$101K - \$150K 105	\$101K - \$150K 79		
\$151K - \$200K 76	\$151K - \$200K 123		
\$201K - \$300K 61	\$201K - \$300K 152		
\$301K - \$500K 36	\$301K - \$500K 171		
\$501K - \$750K NONE	\$501K - \$750K 102		
\$751K+ NONE	\$751K+ NONE		
SALE PRICE AS PERCENT O	F LIST PRICE		
0 - \$100K 95.8%	0 - \$100K 95.0%		
\$101K - \$150K 99.0%	\$101K - \$150K 98.0%		
\$151K - \$200K 98.1%	\$151K - \$200K 99.6%		
\$201K - \$300K 98.2%	\$201K - \$300K 102.0%		
\$301K - \$500K 110.3%	\$301K - \$500K 101.3%		
\$501K - \$750K NONE	\$501K - \$750K 98.0%		
\$751K+ NONE	\$751K+ NONE		
PERCENT OF SALES BY PRICE RANGE			
0 \$100V 4.1%	0 - \$100K 25.5%		
0 - \$100K 4.1% \$101K - \$150K 51.0%	\$101K - \$150K 35.3%		
\$151K - \$200K 31.0% \$151K - \$200K 30.6%	\$101K - \$130K 53.5% \$151K - \$200K 21.6%		
\$201K - \$300K 12.2%	\$201K - \$300K 13.7%		
\$301K - \$500K 12.276 \$301K - \$500K 2.0%	\$301K - \$500K 2.0%		
\$501K - \$500K 2.076 \$501K - \$750K NONE	\$501K - \$500K 2.0% \$501K - \$750K 2.0%		
\$751K+ NONE	\$751K+ NONE		
$\phi/J1N$ INUINE	\$/31K+ NONE		

\$751K+----- NONE



# DUNCANVILLE RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		JANUARY 2007
	AREA TOTALS	

SOLD VOLUME \$ 2,545,634	SOLD VOLUME \$ 2,672,530
NUMBER OF SALES - 20	NUMBER OF SALES - 24
AVERAGE PRICE \$ 127,281	AVERAGE PRICE \$ 111,355

### AVERAGE DAYS ON THE MARKET

0 - \$100K	107	0 - \$100K	105
\$101K - \$150K	49	\$101K - \$150K	87
\$151K - \$200K		\$151K - \$200K	130
\$201K - \$300K	152	\$201K - \$300K	106
\$301K - \$500K	NONE	\$301K - \$500K	NONE
\$501K - \$750K	NONE	\$501K - \$750K	NONE
\$751K+	NONE	\$751K+	NONE
SAL	LE PRICE AS PERCENT OF L	IST PRICE	
0 - \$100K	97.8%	0 - \$100K	93.8%
\$101K - \$150K	98.1%	\$101K - \$150K	99.8%
\$151K - \$200K	99.4%	\$151K - \$200K	95.1%
\$201K - \$300K	107.6%	\$201K - \$300K	90.5%
\$301K - \$500K	NONE	\$301K - \$500K	NONE
\$501K - \$750K	NONE	\$501K - \$750K	NONE
\$751K+	NONE	\$751K+	NONE
PE	ERCENT OF SALES BY PRICE	E RANGE	
0 - \$100K	48.0%	0 - \$100K	45.8%
\$101K - \$150K	30.0%	\$101K - \$150K	33.3%
\$151K - \$200K	10.0%	\$151K - \$200K	16.7%
\$201K - \$300K	15.0%	\$201K - \$300K	4.2%
\$301K - \$500K	NONE	\$301K - \$500K	NONE
\$501K - \$750K	NONE	\$501K - \$750K	NONE

\$751K+ ----- NONE



### FRISCO RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006	JANUARY 2007

### **AREA TOTALS**

SOLD VOLUME \$44,671,576	SOLD VOLUME \$33,532,124
NUMBER OF SALES - 157	NUMBER OF SALES - 112
AVERAGE PRICE \$ 284,532	AVERAGE PRICE \$ 299,393

### AVERAGE DAYS ON THE MARKET

0 - \$100K	NONE	0 - \$100K	294
\$101K - \$150K	77	\$101K - \$150K	49
\$151K - \$200K	61	\$151K - \$200K	53
\$201K - \$300K	67	\$201K - \$300K	105
\$301K - \$500K	73	\$301K - \$500K	100
\$501K - \$750K	76	\$501K - \$750K	41
\$751K+	9	\$751K+	104

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	NONE	0 - \$100K	98.1%
\$101K - \$150K	97.9%	\$101K - \$150K	97.5%
\$151K - \$200K	98.5%	\$151K - \$200K	98.4%
\$201K - \$300K	98.0%	\$201K - \$300K	97.5%
\$301K - \$500K	97.0%	\$301K - \$500K	95.9%
\$501K - \$750K	97.6%	\$501K - \$750K	97.4%
\$751K+	100.0%	\$751K+	97.6%

0 - \$100K	NONE	0 - \$100K	0.9%
\$101K - \$150K	8.3%	\$101K - \$150K	7.1%
\$151K - \$200K	30.6%	\$151K - \$200K	23.2%
\$201K - \$300K	26.8%	\$201K - \$300K	33.0%
\$301K - \$500K	26.8%	\$301K - \$500K	28.6%
\$501K - \$750K	5.7%	\$501K - \$750K	2.7%
\$751K+	1.9%	\$751K+	4.5%



### HIGHLAND PARK, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		<b>JANUARY 2007</b>
	AREA TOTALS	

### SOLD VOLUME ---- \$ 13,504,000

NUMBER OF SALES - 8
AVERAGE PRICE --- \$ 1,688,000

### SOLD VOLUME ----- \$ 12,081,000 NUMBER OF SALES - 5

AVERAGE PRICE --- \$ 2,416,200

#### AVERAGE DAYS ON THE MARKET

0 - \$100K	NONE	0 - \$100K	NONE
\$101K - \$150K	NONE	\$101K - \$150K	NONE
\$151K - \$200K	NONE	\$151K - \$200K	NONE
\$201K - \$300K	NONE	\$201K - \$300K	NONE
\$301K - \$500K	26	\$301K - \$500K	NONE
\$501K - \$750K	44	\$501K - \$750K	NON3
\$751K+	59	\$751K+	62

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	NONE	0 - \$100K	NONE
\$101K - \$150K	NONE	\$101K - \$150K	NONE
\$151K - \$200K	NONE	\$151K - \$200K	NONE
\$201K - \$300K	NONE	\$201K - \$300K	NONE
\$301K - \$500K	92.6%	\$301K - \$500K	NONE
\$501K - \$750K	98.6%	\$501K - \$750K	NONE
\$751K+	95.9%	\$751K+	96.3%

0 - \$100K	NONE	0 - \$100K	NONE
\$101K - \$150K	NONE	\$101K - \$150K	NONE
\$151K - \$200K	NONE	\$151K - \$200K	NONE
\$201K - \$300K	NONE	\$201K - \$300K	NONE
\$301K - \$500K	12.5%	\$301K - \$500K	NONE
\$501K - \$750K	12.5%	\$501K - \$750K	NONE
\$751K+	75.0%	\$751K+	100.0%



### MCKINNEY RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		JANUARY 2007
	AREA TOTALS	

SOLD VOLUME ----- \$ 30,617,402 NUMBER OF SALES - 138 AVERAGE PRICE --- \$ 221,865

SOLD VOLUME ---- \$ 33,001,636 NUMBER OF SALES - 159 AVERAGE PRICE --- \$ 207,557

#### AVERAGE DAYS ON THE MARKET

0 - \$100K	59	0 - \$100K	27
\$101K - \$150K	53	\$101K - \$150K	68
\$151K - \$200K	77	\$151K - \$200K	78
\$201K - \$300K	63	\$201K - \$300K	89
\$301K - \$500K	93	\$301K - \$500K	101
\$501K - \$750K	52	\$501K - \$750K	197
\$751K+	78	\$751K+	391

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	91.0%	0 - \$100K	95.9%
\$101K - \$150K	97.5%	\$101K - \$150K	97.4%
\$151K - \$200K	98.2%	\$151K - \$200K	97.3%
\$201K - \$300K	96.2%	\$201K - \$300K	97.3%
\$301K - \$500K	97.4%	\$301K - \$500K	95.4%
\$501K - \$750K	97.8%	\$501K - \$750K	96.,8%
\$751K+	95.1%	\$751K+	100.0%

0 - \$100K	5.8%	0 - \$100K	3.1%
\$101K - \$150K	29.7%	\$101K - \$150K	25.8%
\$151K - \$200K	31.9%	\$151K - \$200K	34.0%
\$201K - \$300K	16.7%	\$201K - \$300K	25.8%
\$301K - \$500K	9.4%	\$301K - \$500K	9.4%
\$501K - \$750K	5.1%	\$501K - \$750K	1.3%
\$751K+	1.4%	\$751K+	0.6%

**JANUARY 2006** 

\$201K - \$300K -----

\$301K - \$500K -----

\$501K - \$750K -----

\$751K+-----



52

5754

65

65

55

65

**JANUARY 2007** 

\$201K - \$300K -----

\$301K - \$500K -----

\$501K - \$750K -----

\$751K+ -----

### PLANO RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

AREA TOTALS

AREA 101	IALS
SOLD VOLUME \$ 55,089,500 NUMBER OF SALES - 218 AVERAGE PRICE \$ 252,704	SOLD VOLUME \$ 43,112,216 NUMBER OF SALES - 173 AVERAGE PRICE \$ 249,203
AVERAGE DAYS ON	THE MARKET
0 - \$100K 62	0 - \$100K 5
\$101K - \$150K 66 \$151K - \$200K 70	\$101K - \$150K 5 \$151K - \$200K 5

#### SALE PRICE AS PERCENT OF LIST PRICE

51

74

55

49

0 - \$100K	95.7%	0 - \$100K	97.2%
\$101K - \$150K	97.9%	\$101K - \$150K	98.1%
\$151K - \$200K	98.5%	\$151K - \$200K	98.1%
\$201K - \$300K	97.5%	\$201K - \$300K	98.4%
\$301K - \$500K	97.0%	\$301K - \$500K	96.0%
\$501K - \$750K	97.2%	\$501K - \$750K	98.4%
\$751K+	95.3%	\$751K+	98.6%

0 010077	2.00/	0 010077	2.50/
0 - \$100K	2.8%	0 - \$100K	3.5%
\$101K - \$150K	24.3%	\$101K - \$150K	19.7%
\$151K - \$200K	23.4%	\$151K - \$200K	30.1%
\$201K - \$300K	35.2%	\$201K - \$300K	26.6%
\$301K - \$500K	19.7%	\$301K - \$500K	15.0%
\$501K - \$750K	2.3%	\$501K - \$750K	2.9%
\$751K+	2.3%	\$751K+	2.3%



# RICHARDSON RESIDENTIAL, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006		<b>JANUARY 2007</b>
	AREA TOTALS	

SOLD VOLUME \$	13,602,972
NUMBER OF SALES -	78
AVERAGE PRICE \$	174 397

### SOLD VOLUME ----- \$ 13,124,665 NUMBER OF SALES - 69 AVERAGE PRICE --- \$ 190,212

#### AVERAGE DAYS ON THE MARKET

0 - \$100K	45	0 - \$100K	139
\$101K - \$150K	71	\$101K - \$150K	76
\$151K - \$200K	54	\$151K - \$200K	54
\$201K - \$300K	41	\$201K - \$300K	51
\$301K - \$500K	160	\$301K - \$500K	98
\$501K - \$750K	NONE	\$501K - \$750K	NONE
\$751K+	NONE	\$751K+	NONE

### SALE PRICE AS PERCENT OF LIST PRICE

0 - \$100K	98.4%	0 - \$100K	96.9%
\$101K - \$150K	98.3%	\$101K - \$150K	97.0%
\$151K - \$200K	98.2%	\$151K - \$200K	97.2%
\$201K - \$300K	98.8%	\$201K - \$300K	97.8%
\$301K - \$500K	96.3%	\$301K - \$500K	97.6%
\$501K - \$750K	NONE	\$501K - \$750K	NONE
\$751K+	NONE	\$751K+	NONE

0 - \$100K	6.4%	0 - \$100K	10.1%
\$101K - \$150K	38.5%	\$101K - \$150K	26.1%
\$151K - \$200K	30.8%	\$151K - \$200K	27.5%
\$201K - \$300K	20.5%	\$201K - \$300K	27.5%
\$301K - \$500K	3.8%	\$301K - \$500K	8.7%
\$501K - \$750K	NONE	\$501K - \$750K	NONE
\$751K+	NONE	\$751K+	NONE

\$501K - \$750K -----

\$751K+----- 83.4%



# UNIVERSITY PARK, SINGLE FAMILY SALES CLOSED JANUARY 2007

JANUARY 2006	JANUARY 2007					
AREA TOTALS						
SOLD VOLUME \$ 16,452,000 NUMBER OF SALES - 12 AVERAGE PRICE \$ 1,371,000	SOLD VOLUME \$ 29,266,750 NUMBER OF SALES - 20 AVERAGE PRICE \$ 1,463,337					
AVERAGE DAYS ON THE MARKET						
0 - \$100K NONE	0 - \$100K NONE					
\$101K - \$150K NONE	\$101K - \$150K NONE					
\$151K - \$200K NONE	\$151K - \$200K NONE					
\$201K - \$300K NONE	\$201K - \$300K NONE					
\$301K - \$500K 0	\$301K - \$500K 75					
\$501K - \$750K 5	\$501K - \$750K 148					
\$751K+58	\$751K+ 62					
SALE PRICE AS PERCENT OF LIST PRICE						
0 - \$100K NONE	0 - \$100K NONE					
\$101K - \$150K NONE	\$101K - \$150K NONE					
\$151K - \$200K NONE	\$151K - \$200K NONE					
\$201K - \$300K NONE	\$201K - \$300K NONE					
\$301K - \$500K 98.1%	\$301K - \$500K 96.7%					
\$501K - \$750K 100.7%	\$501K - \$750K 98.9%					
\$751K+ 98.2%	\$751K+ 97.9%					
PERCENT OF SALES BY PRICE RANGE						
0 - \$100K NONE	0 - \$100K NONE					
\$101K - \$150K NONE	\$101K - \$150K NONE					
\$151K - \$200K NONE	\$151K - \$200K NONE					
·						
\$201K - \$300K NONE	\$201K - \$300K NONE					

\$501K - \$750K ----- 10.0%

\$751K+ ----- 85.0%

8.3%