

Ten Steps to Selling a Home

- Define Needs
- Pricing Strategy
- Prepare your Property
- Marketing Strategy
- Receive an Offer
- Negotiating the Sell
- Selling Vendors
- Pre-Closing Preparations
- Closing on the Property
- Post-Close Activity



Most Sellers will enlist the services of a real estate agent. Less than 10 percent will try to sell their home on their own.

Did you know that hiring your own real estate agent will save you time and money?
That's right MONEY!!!

Hiring your very own Realtor can not only save you money and time but can assist you in all the little details within each of the ten steps with out costing more time and money.

Why would you not enlist a Realtor to aid in selling your home? In most cases you are not sure how the process works and you believe you can save money. What are the required disclosures? What must the seller tell buyers about their property? Can I afford to purchase my next home? How can I get a buyer to make the perfect offer? What comes with the property when I offer it for sale? What contingency should I expect with an offer? What are my rights? Does the real estate agent selling the house work for me or the buyer or both? What is a dual agent? What documentation is required by the seller and buyer? Where do I find answers to these questions and other concerns?

You find answers to these and other questions by asking your
Qualified Real Estate Agent

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