

DO YOU KNOW WHAT A REAL ESTATE CONTRACT STATES?

- TO MARKET SUBJECT PROPERTY BY MEANS OF ADVERTISING, POSTING FOR SALE SIGNS, COOPERATING WITH OTHER REALTORS AND OFFER COMPENSATION TO AGENTS
- TO PROCURE A READY, WILLING AND ABLE BUYER
- PRESENT THE OFFER TO THE HOME OWNER
- ONCE OFFER IS ACCEPTED THE REALTOR HAS NO OTHER OBLIGATION TO PRESENT FURTHER OFFERS TO SELLER.
- THE REAL ESTATE COMPANY HAS COMPLETED ITS DUTIES

WE OFFER MORE SERVICES TO THE SELLER BY PRESENTING ...

- REPUTABLE ATTORNEYS WHO WILL REPRESENT THE HOME OWNER
- TIPS TO MARKET HOME FOR THE BEST PRICE, TERMS AND CONDITION
- REPUTABLE HOME INSPECTION COMPANIES SO THE HOME OWNER HAS THE OPPORTUNITY TO EVALUATE HIS HOME / PRODUCT PRIOR TO LISTING
- A "NET SHEET" THAT INFORMS THE HOME OWNER THE COSTS ASSOCIATED WITH SELLING THEIR HOME
- FEED BACK FROM ALL THE SHOWINGS
- OUR DIRECT TELEPHONE LINE SO YOU CAN RECEIVE ANSWERS TO YOUR MOST PRESSING CONCERNS
- OUR SERVICES ON HOW TO READ THE OFFER, UNDERSTAND THE OFFER, AND MAKE COUNTER OFFERS
- OUR SERVICES AT THE HOME INSPECTION BECAUSE WE KNOW YOUR TIME IS VALUABLE SO WE WILL BE PRESENT
- OUR SERVICES TO ASSIST IN COORDINATING THE TERMS OF THE OFFER THROUGH TO THE CLOSING
- CHECK LISTS CONTAINING DUTIES TO PERFORM PRIOR TO CLOSING
- OUR SERVICES AT THE CLOSING, IF REQUIRED
- OUR SERVICES TO REPRESENT YOU ON THE NEXT HOME PURCHASE AS A BUYER BROKER
- MORTGAGE COMPANIES WHO HAVE THE BEST PRODUCT, TERMS, AND CONDITION FOR YOUR NEXT LOAN

**Compliments of Steven Karlgren
Keller Williams Realty**

Office: 508-238-5000 X 358

Find Me/ Fax Me: 781-881-4036

www.StevenKarlgren.com

StevenKarlgren@kw.com

