

Ten Steps to Buying a Home

- Needs Analysis
- Pre-Approval
- Neighborhood Information
- Home Search
- Making an Offer
- Negotiating the Buy
- Vendor Coordination
- Pre-Closing Information
- Closing
- Post-Closing



Most Buyers are looking to purchase a home without a real estate agent. These are the ten simple steps that will help you purchase your very own home.

Did you know that hiring your own real estate agent will cost you NOTHING?
That's right NOTHING!!!

Hiring your very own Realtor who has been certified as a buyer representative (ABR) can not only save you money and time but can assist you in all the little details within each of the ten steps with out costing you one penny.

Why would you not enlist an ABR Realtor to aid in your search for that perfect home? In most cases you are not sure how the process works. What are the required disclosures? What must the seller tell me about their property? What is the neighborhood like? Can I afford to purchase this home? How can I make an offer? What comes with the property when I make an offer? What contingency should I include? Who can I get to help me with the home inspection? What are my rights? Does the real estate agent selling the house work for me? What is a dual agent? What can I ask for in an Offer? What documentation is required by the seller and buyer? Where do I find answers to these questions and other concerns?

You find answers to these and other questions by asking your
Qualified Real Estate Agent

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