

## **This is the Question and Answer Page for Keller Williams Careers**

Q - What is the commission split at Keller Williams Realty of Brevard?

Our commission splits are never lower than 70/30 and associates closing over \$2,000,000 in volume are at a 100% commission split.

Q - What is the profit share system?

KW has a unique profit share system where agents share in the profit of our offices. Any agent can participate and receive money from profit share as early as one month from their start date.

Q - What type of training do you offer?

We have training in our office every day of the week. It ranges from new agent training and back to basics, to lead generation, short sales, lease options, and scripts and dialogues. Keller Williams University takes education one step further and has turned KW agents into true business professionals.

Q - I am a multi-million dollar producer, what training do you offer.

Keller Williams University takes business education one step farther than you have ever been before. KWU courses are varied and are based on the principle that Real Estate professionals are true business owners. Where do you want to go? Our courses will show you the path taken by others that came before you.

Q - I heard that you allow agents to take listings with them?

The Keller Williams Philosophy is that any business relationship must be a win-win. If at any time, your business relationship with Keller Williams is no longer a win-win, agents are free to take their listings with them.

Q - As a new licensee, what is required?

New Real Estate licensees are required to complete our comprehensive training program which includes 5 weeks of training on all facets of your real estate career. A mentor program is offered and coaching for new agents is available for no additional fees. We NEVER ask agents to sign a non-compete contract.