

MILLIONAIRE REAL ESTATE AGENT: BUSINESS PLANNING CLINIC

WEDNESDAY & THURSDAY, NOVEMBER 14 & 15, 9-5PM BOTH

THE MARKET HAS CHANGED-HAVE YOU?

Get back to basics, sharpen your skills

Training is the one thing you cannot afford to miss!

NOW MORE THAN EVER, a sound business plan that address all of our current market conditions is **KEY** to maintaining success in the Real Estate Industry. Do you **KNOW** what you have to do **EVERY DAY** in order to achieve the **NET INCOME** that you desire?

In the MREA Business Planning Clinic you will use the four key business models—Economic Model, Lead Generation Model, Budget Model & Organization Model—to structure your business. You will also learn how to focus your efforts on the daily key activities that will make a difference in growing your business.

MAKE THE COMMITMENT TO THRIVE IN 2008 & BEYOND:

- ▶ Align your thinking with that of a Millionaire Real Estate Agent
- ▶ Compare your numbers with the numbers of the millionaires and discover how to improve your performance
- ▶ Create your one-year, three-year, five-year and someday goals—and identify the milestones that will support them
- ▶ Develop a detailed one-year business plan to guide your lead generation, money management and organizational development
- ▶ Apply the focus to convert your goals to reality

Gary Ubaldini

Gary Ubaldini joined Keller Williams in 1998, intrigued by the leadership, culture & opportunity potential. Drawing from over 20 years experience in the Real Estate industry as well as his own 52 million dollar MEGA Team, Gary's excitement, motivation, and passion is reflected in his powerful training sessions.

\$199 (lunch included both days)

DoubleTree Hotel

Tampa Westshore

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To register: www.kwopportunity.com