

CONTACT INFORMATION

(Please print)

Agent Name _____ MORE ID _____

Market Center _____

MC Mailing Address _____

City, State, Zip _____

Agent Office Phone _____ Cell Phone _____

Agent Email _____

Operating Principal Name _____ Team Leader Name _____

Team Leader Phone _____ Team Leader Email _____

QUALIFICATIONS

DIRECTOR MEMBERSHIP — \$1,500/YEAR

In order to qualify for KW Commercial's Director Level Membership, you must:

- 1 Have at least three years of commercial real estate experience (preferably multiple disciplines), and have completed at least 10 commercial transactions or have an annual commercial transaction volume of at least \$2 million.
- 2 Provide at least three commercial references (i.e. customers, clients, co-brokers) to your operating principal (OP) or team leader (TL) at the time of application.
- 3 Be a Certified Commercial Investment Member (CCIM) or commit to beginning the CCIM program within the next 12 months.
- 4 Be in the process of obtaining your brokerage license (should be obtained within 12 months).
- 5 Gain approval for Director membership, in writing, by your OP or TL.
- 6 Answer commercial questions and mentor KW Commercial Associate level members and Keller Williams residential associates in your market center.
(Directors will be the point for all referral business within the market center)

ASSOCIATE MEMBERSHIP — \$900/YEAR

In order to qualify for KW Commercial's Associate Level Membership, you must:

- 1 Gain approval for Associate membership, in writing, by your OP or TL.
- 2 Commit to complete a KW Commercial real estate orientation program within the first year.

TEAM AND GROUP MEMBERSHIPS

Agents joining KW Commercial may add members of their team or group at a 50 percent discount on each additional membership at either the Associate or Director level.

Team Name _____

Team Members _____

TEAM LEADER AND/OR OPERATING PRINCIPAL TO COMPLETE AND APPROVE APPLICANT:

Level of Membership (choose one): DIRECTOR ASSOCIATE

Team Leader and/or Operating Principal Signature _____

Date approved _____

Fax application to 512-628-6911 or email application to KW Commercial at commercial@kw.com.

KWRI, 807 LAS CIMAS PARKWAY, STE 200 AUSTIN, TX 78745

Questions: commercial@kw.com.



APPLICANT NAME _____

MEMBERSHIP PAYMENT OPTIONS:

(Please select one)

I. UPFRONT PAYMENT

- DIRECTOR** — \$1,500 for 16 months of membership
- ASSOCIATE** — \$900 for 16 months of membership

II. QUARTERLY PAYMENT

- DIRECTOR** — payment of \$375/quarter for 12 months of membership
- ASSOCIATE** — payment of \$225/quarter for 12 months of membership (Credit Card Option Only)

III. TRANSACTION PAYMENT

- DIRECTOR** — \$200 upfront fee plus 2.5% of all transactions until membership fee of \$1,800 is paid for a 12 month membership period. (\$1,800 + 200 = \$2,000 total)
- ASSOCIATE** — \$200 upfront fee plus 2.5% of all transactions until membership fee of \$1,500 is paid for a 12 month membership period. (\$1,500 + 200 = \$1,700 total)

*(ie \$8,000 commission *2.5% = \$200 applied towards membership fee. If under team/group membership, \$200 upfront fee remains the same. Only remaining membership fee is at 50% discount.)*

RELEASE AND AUTOMATIC WITHDRAWAL AUTHORIZATION FOR MEMBERSHIP DUES:

I (we) hereby authorize KELLER WILLIAMS REALTY, INC to use my photograph, testimonials or quotes in marketing and promotional materials.

I (we) hereby authorize KELLER WILLIAMS REALTY, INC to initiate a debit ACH transaction from my bank account in the amount noted above for my KW Commercial membership.

Bank Name _____

Routing Number _____

Account Number _____

Signature _____

Printed Name _____

I (we) hereby authorize KELLER WILLIAMS REALTY, INC to use my photograph, testimonials or quotes in marketing and promotional materials.

I (we) hereby authorize KELLER WILLIAMS REALTY, INC to charge my credit card in the amount noted above for my KW Commercial membership.

AMEX Visa Mastercard

Billing Name _____

Billing Zip Code _____

Credit Card # _____

Expiration Date _____

Signature _____

Printed Name _____

**PLEASE RETURN THIS FORM, VIA OUR SECURE FAX, TO:
FINANCE OFFICE, KELLER WILLIAMS REALTY
512-628-6911**

IMPORTANT AGENT INFORMATION

You will be billed via the information submitted. In the event your team leader does not approve your application, you will be refunded the entire amount. Otherwise membership fees are non-refundable.

Allow 10 business days for processing and activation of your membership. You will receive an email confirmation of your approved membership and a New Member Orientation from KW Commercial. Your KW Commercial membership shall automatically renew each year pursuant to the current terms unless we receive written notice of cancellation at least 90 days prior to expiration.